



SC Advisors Real Estate Orlando Projects Services

What we do at SC Advisors is not just a science; it's also an art. We value quality over quantity and choose to work on substantive projects with a limited number of public and private clients. We customize our strategies and operating plans to meet each client's specific business and/or policy objectives and then guide them through each stage of the real estate development process. With more than 40 years of team experience and \$2 billion in development and transactions behind us, we have the proven industry experience to meet clients' specific business and/or policy objectives.

DEVELOPMENT

We guide our public and private clients through every stage of the development process from the first idea to project completion:

- Site selection
- Entitlement and zoning
- Market feasibility
- Financial return modeling and analysis
- Capital or debt structure and commitments
- Planning and design development
- Budget and schedule management
- Contract procurement
- Risk and asset management

DESIGN + BUILD

We manage all aspects of Design and Build Projects, including:

- Site selection
- Entitlement and zoning
- Capital or debt structure and commitments
- Planning
- Programming and design development
- Budget and schedule management
- Team and contract procurement
- Risk management
- FF&E and OS&E procurement and installation
- Pre-opening commissioning and close-out

ACQUISITION + DISPOSITION

We deliver the highest levels of integrated planning and project execution, which typically comprise:

- Property selection
- Listing contract negotiations
- Due diligence, including market feasibility, pricing, operating performance, and financial return modeling and analysis
- Cap X evaluation
- Asset management

ADVISEMENT

We advise and manage the phases of all real property assets, such as:

- Disposition
- Acquisition
- Development strategies and operating plans
- Asset management