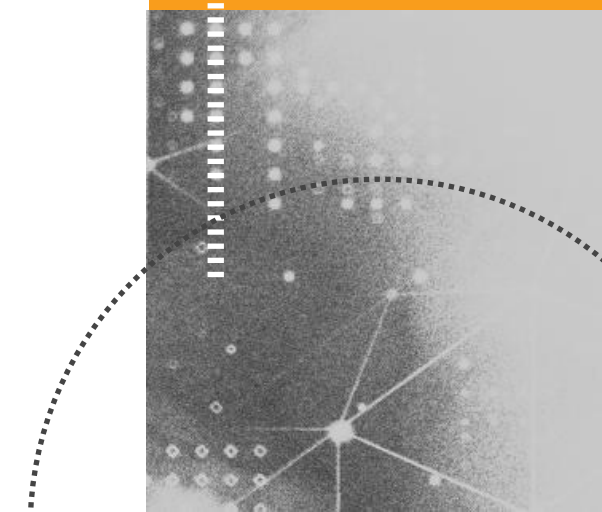




Breaking Down Silos: How to Improve Patient Care with Tool Consolidation

Scott Pross, VP of Technology





Scott Pross

VP of Technology

Scott Pross has been a user, customer, and SolarWinds® engineer for the past 15 years. He originally learned the Orion® Platform as a NOC manager, building out a 24/7 NOC for a billion-dollar company. Scott has worked on hundreds of SolarWinds environments ranging from large commercial organizations to classified government agencies. He currently works with SolarWinds customers to show them how to obtain the highest return on investment (ROI) from the Orion Platform.



Agenda



- SolarWinds – Who We Are
- Why SolarWinds
- SolarWinds Solutions
- Tools Consolidation
- Demo
- Q&A

Who We Are



**We
Understand
IT**

**We Build
for IT**

**We Make
IT Simple**

**We Make
IT Work**

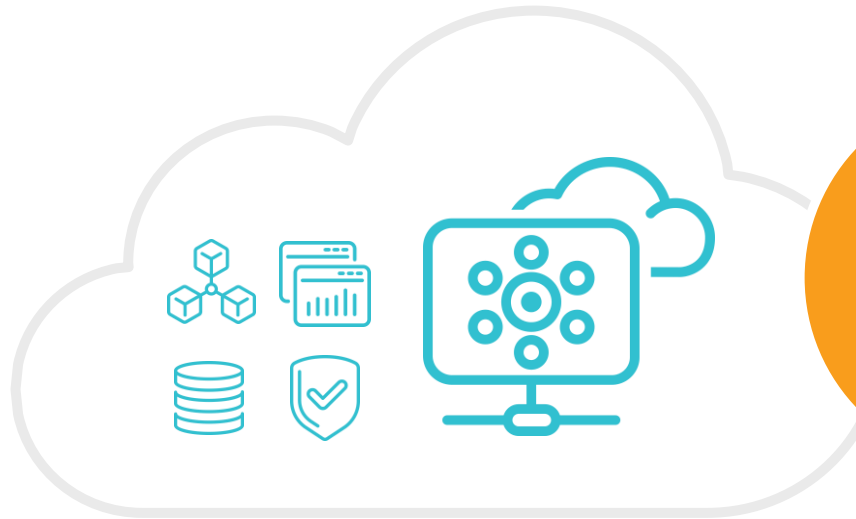
**We Solve
IT**

SolarWinds Meets You Wherever You Are on Your Transformation Journey



SOLARWINDS® HYBRID CLOUD OBSERVABILITY

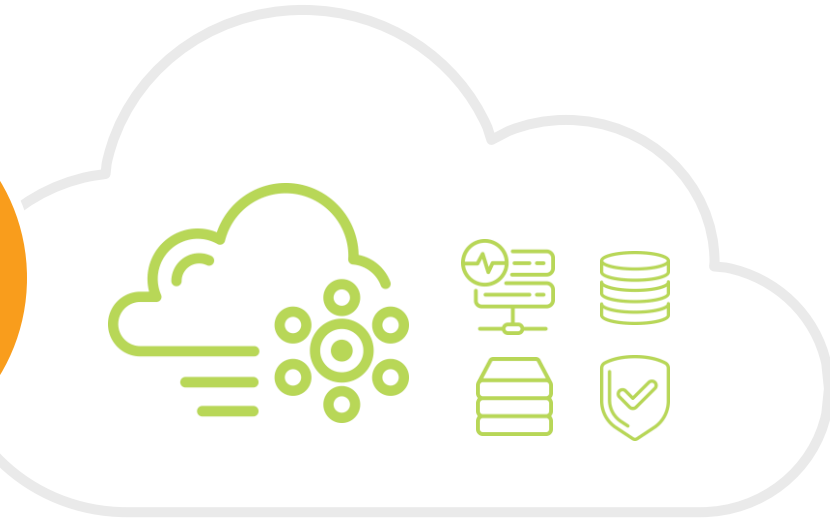
Flexibility to deploy in private cloud



Full-stack, unified, and intelligent insights
(network, systems, applications, database, security)

SOLARWINDS OBSERVABILITY

Specially designed for modern cloud-native environments



Full-stack, unified, and intelligent insights
(applications, containers, infrastructure, database, security)

The SolarWinds Platform

MONITORING

 NETWORK

 SYSTEMS

 DATABASE

 SECURITY

 APPLICATIONS

Customer Challenges

Visibility across the technology stack



Tool sprawl requires staff to develop and maintain skills in different operating environments



Multiple information sources add complexity and time to issue resolution, leading to operational inefficiencies



Business services distributed across hybrid cloud environments present unique challenges for troubleshooting and optimization



Too many alerts can cause fatigue or be ignored, putting customer and end-user experience at risk



Missed SLAs and service-level objectives (SLOs) can result in additional costs through fines



Network Management Product Overview



Network Performance Monitor

Revolutionary network monitoring software with end-to-end visibility to pinpoint performance issues



IP Address Manager

Eliminate IP conflicts and save time managing DHCP, DNS, and IP addresses



Network Configuration Manager

Automated network configuration and change management software



User Device Tracker

Automated device detection, tracking, and switch port management



NetFlow Traffic Analyzer

Network traffic analyzer and bandwidth monitoring software



VoIP & Network Quality Manager

WAN and VoIP QoS performance monitoring



Network Automation Manager

All of the above purchased as a single, integrated product

Systems and Application Management Product Overview



Server & Application Monitor

Troubleshoot and solve performance issues in applications and the infrastructure supporting them



Web Performance Monitor

Troubleshoot web performance issues for internal and customer-facing applications



Database Performance Analyzer

Unique root-cause analysis and bottleneck identification, trending, query analysis and recommendations, and central visibility



Database Performance Monitor

Performance monitoring and optimization for open-source and NoSQL databases.



Virtualization Manager

Troubleshoot Hyper-V® and VMware® environments, and plan and optimize capacity and usage



Storage Resource Monitor

Multi-vendor storage performance and capacity monitoring



Log Analyzer

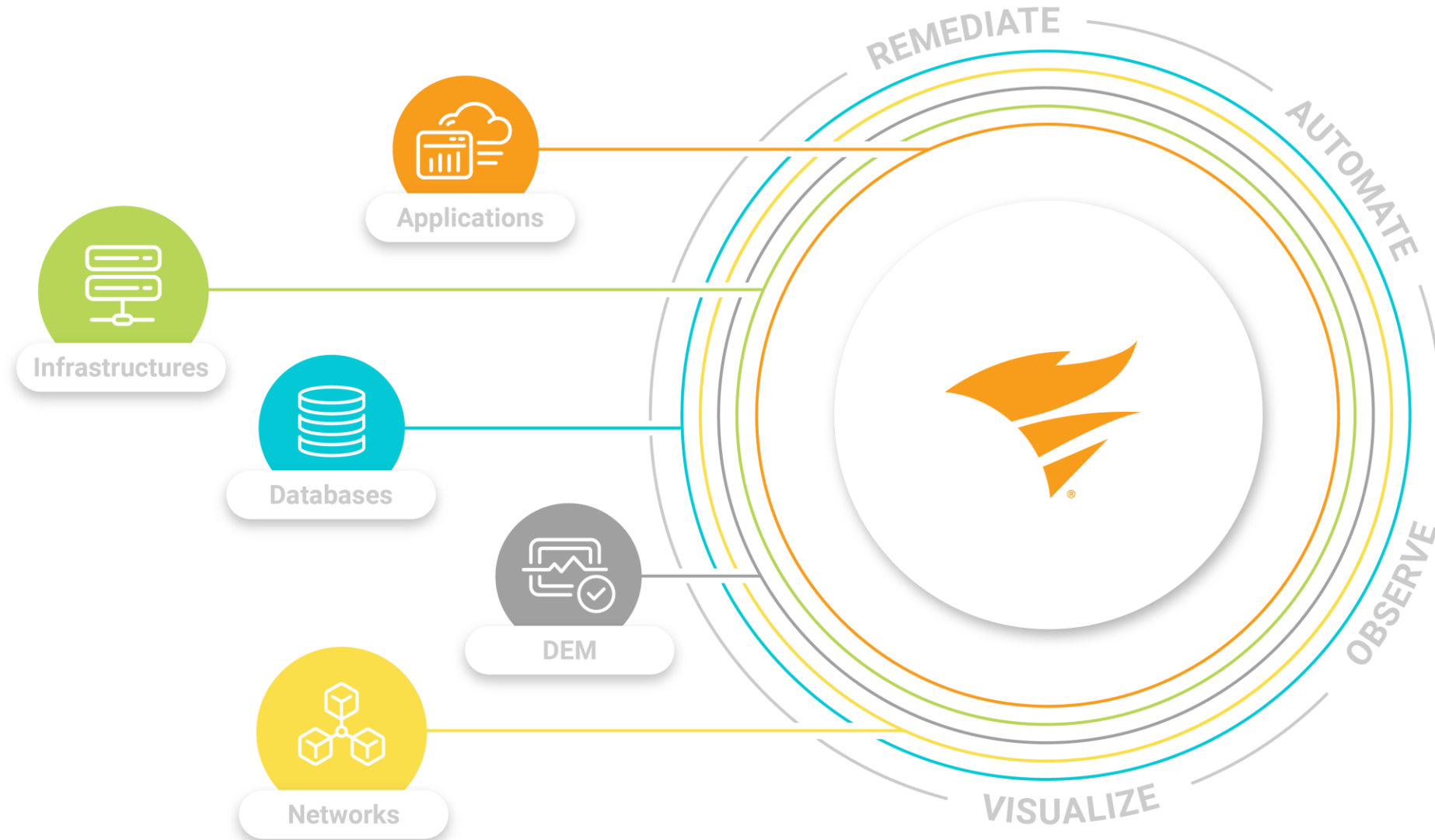
Aggregate, search, tag, and chart network and application log data



Server Configuration Monitor

Track and compare system and applications changes over time

SolarWinds Hybrid Cloud Observability



Why Healthcare is Different Than Other Markets



- Downtime just is not an option.
- Users and patients don't have "Temporary Workarounds".
- Most of your applications and devices are not exactly "Off the Shelf".

Consolidation is a Must



- Having too many tools can cause significant delays in resolving issues.
- It forces the user to correlate the data instead of the tool.
- It provides a much deeper use case for “Proactive Monitoring”



It is Even More Important in Healthcare!

- Because healthcare systems integrate into each other (EMR, medical billing, labs, admissions, etc.), the tools that are monitoring them need to as well.
- Consolidation can cut MTTR by over 70%. That can result in millions of dollars in savings when a problem occurs.
- Lives are on the line when healthcare symptoms go down. Do you have time to check multiple tools to find out why?

Consolidation Helps Others In Your Organization



- Leadership can easily see the status of the business.
- The helpdesk gets immediate updates regarding maintenance, failures, and changes to the infrastructure.
- Even the medical teams can easily see what may affect their job functions.

An Example of Correlating Data from Multiple Module



- Being able to correlate data across multiple modules is key to lowering the MTTR.
- SolarWinds can provide fast analysis that reaches between tools to show where an issue is located.
- Let's see how consolidation makes a difference for a healthcare provider.



DEMO



Contact Information

TECHNICAL QUESTIONS:

Scott.Pross@Monalytic.com

PROFESSIONAL SERVICES SALES:

Sales@Monalytic.com

David Leith—Account Executive
678.852.0900





The SolarWinds, SolarWinds & Design, Orion, and THWACK trademarks are the exclusive property of SolarWinds Worldwide, LLC or its affiliates, are registered with the U.S. Patent and Trademark Office, and may be registered or pending registration in other countries. All other SolarWinds trademarks, service marks, and logos may be common law marks or are registered or pending registration. All other trademarks mentioned herein are used for identification purposes only and are trademarks of (and may be registered trademarks) of their respective companies.